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Welcome to BarVision

We are a full manufacturing company based in Scottsdale AZ. In March 2009 BarVision was purchased by SGS Technologies and took it to the next level by investing over US\$ 2 million, with significant hardware upgrades, new software, new state of the art facility. Everything is designed, developed, assembled, tested in house besides the chromed nozzle that is a standard one probably made in India for the whole world. Our circuit boards, plastic cases and corks are manufactured a few kilometers from our offices.

The system: **first and foremost is a free pour system.** We do not limit or measure the pour, we get all the information possible (over-pour, under-pour, slow-pour, spout missing, out of range, new bottle) and display them in real time on a monitor or via reports. We currently have integration with some of the biggest POS companies (Micros 3700, Aloha, Squirrel, Pixel Point, Future). Based on our experience with many clients, we highly recommend to use our software, that is capable to generate virtually anything you will need to understand where you have a problem, along or in parallel with a POS system and not within the POS system (integrated).

The spout has several characteristics that makes it very unique, and modestly we think the is best in the industry. Because of our patented tilt mechanism, we offer an average of 2 1/2 to 3 years of spout life, with an accuracy of more than 99%. Every spout has it's own id, has a memory of the last 16 events that are broadcasted randomly to assure that the controller is always up to date and that such spout is alive and well. Each controller can handle between 800 and 1000 spouts depending on external factors like bar shape, materials used around the bar (a lot of metal or a lot of glass).

In the US we have to be licensed by the FCC. This frequency is NOT interfering with any medical devices (example a pace maker) or gambling machines (slot machines etc) therefore or cellular devices, WiFi etc.

Every spout is constantly monitored. They are off when the bottle is not in use to preserve power, however if a bottle is taken out of range, or a spout is removed prior to when is supposed to (the software calculates the yield and know that such bottle is now empty or not) the system will generate an alert. Our software will generate **live alerts on the monitor, email and SMS on your smart phone.**

We have sold systems around the world, and so far we had no returns whatsoever. We offer a 30 days 100% money back guarantee no question asked. The limited warranty is for 1 year, included is tech support (10 hrs) and webinar for training.

Based on how much information we get from the client, we will pre-configure the whole system (assign spouts to specific bottles, label them, network information, etc) in order for the client to have as much "plug and play" of a system as possible. The installation is quite simple. Many clients have done that themselves. We offer 2 versions: the less expensive is



Key Points:

- Increase Liquor Profits by 20-35%
- Least intrusive of all products on the market today.
- World Wide Installations (except Asia)
- 7 Patents + 1 Pending
- Licensed by FCC
- 45,000+ Spouts on the market today
- Based AND Built in Scottsdale, AZ

the wired converter or RS485 to USB for locations where running a telephone cable is not hard. The converter is what is necessary for the antennas to communicate to the controller. A more expensive RS485 to wireless (+/- US\$300) is also offered where the cabling process is much harder or complicated.

The most important fact about BarVision is the ROI (return on investment). We have an average of 4 to 8 weeks. Sometimes 8 to 12 weeks but it is quite rare, simply because BarVision is effective in so many areas like, spillage, free drinks prevention, non rung up drinks, more revenue for each bottle, less usage of inventory therefore less re-stocking. I know it sound crazy, but the facts speak for themselves. It is quite easy to calculate it as well (please use the ROI calculator I am including with this email, and change the values as you please).

Pricing: it varies from system to system. The main factor is how many spouts are needed. Many of our clients start with only so many bottles covered by BarVision but they quickly realize that the bartenders will use the bottles that are not monitored. To give you an idea, a typical small system with 70 spouts, 1 controller, 2 antennas, 1 converter, latest software, tech support, 1 fit kit, 1 spare parts kit, 1000 water resistant labels with software, will be around US\$ 5000.

If you will plan to get more systems, we will for sure be able to give you a better price.

Thank you for your time and we look forward to working with you,

Simon



Documentation:

Everything you need to know in one location: <http://bit.ly/g5Kp80>

Customer Support:

If you have questions this team has the answers: <http://bit.ly/he4FyU>



Simon

Answering questions during the week and cycling 100's of miles on the weekends. You could say "that's how he rolls".